THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt about the contents of this Circular or the action you should take, you should consult immediately a person authorised for the purposes of the Financial Services and Markets Act 2000 (as amended) who specialises in advising on the acquisition and disposal of shares and other securities. The contents of this Circular are not to be construed as legal, business or tax advice. Each Shareholder should consult his, her or its own solicitor, independent financial adviser or tax adviser for legal, financial or tax advice. Shareholders should rely only on the information in this Circular. No person has been authorised to give any information or make any representations other than those contained in this Circular and, if given or made, such information or representations must not be relied on as having been authorised by the Company.

If you sell or have sold or otherwise transferred all of your Ordinary Shares, please immediately forward this Circular but not any of the accompanying personalised documents to the purchaser or transferee, or to the stockbroker, bank or other agent through whom the sale or transfer was effected, for delivery to the purchaser or transferee. This Circular and the accompanying documents should not, however, be sent or transmitted in, or into, any Prohibited Territory. If you have sold only part of your holding of your Ordinary Shares, please contact your stockbroker, bank or other agent through whom the sale or transfer was effected immediately.

Kinmont, which is authorised and regulated in the United Kingdom by the Financial Services Authority for the conduct of investment business, is acting for the Company and for no one else in connection with the Tender Offer and accordingly will not be responsible to anyone other than the Company for providing the protections afforded to customers of Kinmont or for affording advice in relation to the Tender Offer, the contents of this document or any transaction, arrangement or other matter referred to in this document.

# Raven Russia Limited

(A company incorporated in Guernsey under the Companies (Guernsey) Law 2008, as amended, with registered no. 43371)

# Proposed purchase of 1 in every 62 Ordinary Shares at 58 pence per share pursuant to a Tender Offer and

# Notice of Extraordinary General Meeting

The Tender Offer will close at 1.00 p.m. on 22 October 2010 unless extended in accordance with paragraph 9 of Part II of this Circular. The procedure for tendering Ordinary Shares is set out in Part II of this Circular. Further copies of this Circular and the accompanying forms are available from the Receiving Agent at the addresses set out on pages 4, 9 and 16.

Copies of this document are also available on the "Investors" section of the Company's website, at <a href="https://www.ravenrussia.com">www.ravenrussia.com</a> and are also available for collection, free of charge, during normal business hours on any Business Day while the Tender Offer remains open for acceptance from the registered office of the Company. Unless you have sold or transferred all your Ordinary Shares you are recommended to retain this Circular for reference.

Notice of the Extraordinary General Meeting of the Company convened for 11.00 a.m. on 25 October 2010 is set out at the end of this Circular. To be valid, the accompanying Form of Proxy for use at the Extraordinary General Meeting must be completed and returned so as to reach the Registrars by hand (during normal business hours only) or by post at Capita Registrars, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU by not later than 11.00 a.m. on 21 October 2010.

As an alternative to completing the enclosed Form of Proxy, CREST members can also appoint proxies by using the CREST electronic proxy appointment service and transmitting a CREST Proxy Instruction in accordance with the procedures set out in the CREST Manual so that it is received by the Registrar (under CREST participant RA10) by not later than 11.00 a.m. on 21 October 2010. The time of receipt will be taken to be the time from which the Registrar is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

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# **EXPECTED TIMETABLE OF EVENTS**

	2010
Latest date for Warrantholders to exercise their Warrants to enable participation in Tender Offer	1.00 p.m. on 13 October
Latest date for certificated Warrantholders to submit a Tender Form for Warrantholders to enable participation in the Tender Offer	n 1.00 p.m. on 13 October
Admission of Ordinary Shares following exercise of Warrants by uncertificated Warrantholders	by 8.00 a.m. on 14 October
Latest time and date for receipt of forms of proxy for the EGM	11.00 a.m. on 21 October
Latest time and date for receipt of Tender Forms and TTE Instructions from CREST Shareholders	1.00 p.m. on 22 October
Record Date for the Tender Offer	6.00 p.m. on 22 October
EGM	11.00 a.m. on 25 October
Outcome of Tender Offer announced	by 8.00 a.m. on 26 October
Cheques despatched for certificated Ordinary Shares purchased pursuant to the Tender Offer and payment through CREST for	offer by 5 Nevember
uncertificated Ordinary Shares purchased pursuant to the Tender O	,
CREST accounts credited for revised holdings of Ordinary Shares	by 5 November
Despatch of balance share certificates for unsold Ordinary Shares	by 5 November

If any of the above times and/or dates change, the revised times and/or dates will be notified to Shareholders by an announcement through the Regulatory Information Service of the London Stock Exchange. All references in this document are to London time unless otherwise stated.

# **DEFINITIONS**

The following definitions apply throughout this Circular and the accompanying Tender Form and Form of Proxy unless the context otherwise requires:

"2006 Act" the UK Companies Act 2006

"Announcement" the announcement issued by the Company on

31 August 2010 in relation to the Company's Interim

Results for the six months to 30 June 2010

"Business Day" means a day (other than a Saturday or Sunday) in which

clearing banks in the City of London and in Guernsey

are generally open for business

"Capita Registrars" a trading name of Capita Registrars Limited

"certificated" or "in certificated form" in certificated form (that is, not in CREST)

"Circular" this document

"CREST" the computerised settlement system operated by

Euroclear which facilitates the transfer of title to

shares in uncertificated form

"CREST member" a person who has been admitted by Euroclear as a

system-member (as defined in the CREST Regulations)

"CREST participant" a person who is, in relation to CREST, a system-

participant (as defined in the CREST Regulations)

"CREST Regulations" Uncertificated Securities Regulations 2001 (SI 2001

No. 3755)

"CREST sponsor" a CREST participant admitted to CREST as a CREST

sponsor

"CREST sponsored member" a CREST member admitted to CREST as a sponsored

member

"Directors" or "the Board" the directors of the Company whose names are set out

on page 6 of this document

"DTR" the Disclosure Rules and Transparency Rules

published by the FSA

"Euroclear" Euroclear UK & Ireland Limited (previously CRESTCo

Limited)

"Extraordinary General Meeting" the extraordinary general meeting of the Company

convened for 11.00 a.m. on 25 October 2010, notice of

which is set out at the end of this Circular

"FSA" the UK Financial Services Authority

"FSMA" Financial Services and Markets Act 2000, as amended

"Group" the Company and its subsidiaries

"Kinmont" Kinmont Limited, financial adviser to Rayen Russia

"Law" the Companies (Guernsey) Law, 2008, as amended

"London Stock Exchange" London Stock Exchange plc "member account ID" identification code or number attached to any member account in CREST "Ordinary Shares" ordinary shares of 1p each in the capital of the Company "Overseas Shareholders" a Shareholder who is resident in, or a citizen of, a jurisdiction other than the United Kingdom or Guernsey "participant ID" the identification code or membership number used in CREST to identify a particular CREST member or other CREST participant "Preference Shares" the cumulative preference shares of £0.01 each in the capital of the Company "Prohibited Territory" or "Prohibited the United States, Canada, Australia, Japan, the Territories" Republic of South Africa and their respective territories and possessions and any other jurisdictions where local laws or regulations may result in a significant risk of civil, regulatory or criminal exposure for the Company if information or documents concerning the Tender Offer were to be sent or made available to Shareholders in that jurisdiction "Qualifying Shareholders" ordinary shareholders on the register of the Company at the Record Date (including such Warrantholders who shall have validly exercised any of their Warrants by the Warrant Exercise Record Date) other than those with registered addresses in a Prohibited Territory "Raven Russia" or "Company" Raven Russia Limited "Receiving Agent" Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU "Registrars" Capita Registrars (Guernsey) Limited, Longue Houque House, St Sampson, Guernsey GY2 4JN "Record Date" 6.00 p.m. on 22 October 2010 "Shareholders" holders of Ordinary Shares "Tender Form" the tender form accompanying this Circular issued for use by Shareholders in connection with the Tender Offer (other than those persons who are Shareholders by virtue of having exercised their Warrants between the date of this document and the Warrant Exercise Record Date) "Tender Form for Warrantholders" the tender form available on application from the Receiving Agent for use by Warrantholders who hold their Warrants in certificated form and who exercise

their Warrants prior to the Warrant Exercise Record

Date, in connection with the Tender Offer

"Tender Offer" the invitation by the Company to Shareholders to tender Ordinary Shares on the terms and subject to the conditions set out in the Circular and the Tender Form "Tender Offer Entitlement" the entitlement of a Qualifying Shareholder to sell under the Tender Offer 1 Ordinary Share for every 62 Ordinary Shares registered in his name at the Record Date, rounded down to the nearest whole number of Ordinary Shares "Tender Offer Resolution" the special resolution set out in the notice of Extraordinary General Meeting at the end of this Circular to approve the Tender Offer "Tender Price" 58 pence per share "TFF instruction" a transfer from escrow instruction (as defined by the CREST manual issued by Euroclear) "TTE instruction" a transfer to escrow instruction (as defined by the CREST manual issued by Euroclear) "UK" or "United Kingdom" the United Kingdom of Great Britain and Northern Ireland "UK Listing Authority" or "UKLA" the FSA acting in its capacity as the competent authority for the purposes of Part VI of FSMA "uncertificated" or "in uncertificated means for the time being recorded on the register of form" Shareholders or Warrantholders (as the case may be) as being held in uncertificated form in CREST and title to which, by virtue of the Regulations, may be transferred by means of CREST "United States" means the United States of America (including the District of Columbia), its territories, its possessions and all other areas subject to its jurisdiction "US person" means (i) any individual who is a resident or citizen of the United States and (ii) a corporation, partnership or other entity created or organised in or under the laws of the United States or an estate or trust the income of which is subject to United States federal income taxation regardless of its source "Warrant" a warrant to subscribe for one Ordinary Share at 25 pence per Ordinary Share "Warrant Exercise Record Date" 1.00 p.m. on 13 October 2010, being the time and date by which Warrantholders must have exercised their Warrants to enable them to participate in the Tender Offer "Warrant Instrument" the warrant instrument adopted by the Company constituting the Warrants

holders of Warrants

"Warrantholders"

# **PART I**

# LETTER FROM THE CHAIRMAN

# Raven Russia Limited

(A company incorporated in Guernsey under the Companies (Guernsey) Law 2008, as amended, with registered no. 43371)

Directors
Richard Wilson Jewson, Non-Executive Chairman
Anton John Godfrey Bilton, Executive Deputy Chairman
Glyn Vincent Hirsch, Chief Executive Officer
Mark Sinclair, Chief Financial Officer
Colin Andrew Smith, Chief Operating Officer
Stephen Charles Coe, Non-Executive Director
David Christopher Moore, Non-Executive Director
Christopher Wade Sherwell, Non-Executive Director

Registered and Head Office:

1 Le Truchot
St. Peter Port
Guernsey GY1 6EH
Channel Islands

29 September 2010

# Dear Shareholder and, as appropriate, Warrantholder

Proposed purchase of 1 in every 62 Ordinary Shares at 58 pence per share by way of a Tender
Offer and Notice of Extraordinary General Meeting

#### Introduction

On 31 August 2010, the Board announced in the interim results for the six months ended 30 June 2010, that the Company intended to offer to purchase 1 in every 58 Ordinary Shares by way of a Tender Offer at a price of 54p per share. However, since that date the Ordinary Share price of Raven Russia has risen and the Board has amended the Tender Offer so that it now intends to offer to purchase 1 in every 62 Ordinary Shares at 58p per share. The background to and reasons for this Tender Offer are set out below.

The Tender Offer will also present tendering Qualifying Shareholders with an opportunity to sell more than their Tender Offer Entitlement of Ordinary Shares (up to their entire shareholding) to the extent that other Qualifying Shareholders tender less than their Tender Offer Entitlement. If the maximum number of Ordinary Shares under the Tender Offer is acquired and assuming no exercise of Warrants prior to the Warrant Exercise Record Date, this will result in an amount of £5.03 million being paid by the Company to Qualifying Shareholders.

Shareholder approval is required for the Tender Offer and accordingly an Extraordinary General Meeting is being convened at the offices of Raven Russia, 1 Le Truchot, St. Peter Port, Guernsey, GY1 6EH, Channel Islands at 11.00 a.m. on 25 October 2010. The Notice of Extraordinary General Meeting is set out at the end of this Circular.

Shareholders and, as appropriate, Warrantholders should read the whole of this Circular and not just rely on the summarised information set out in this letter.

# Background to and reasons for the Tender Offer

As noted in the Announcement, with the continuing improvement in the Company's annualised net operating income and after agreeing terms on the sale of Baltia, the Board has reviewed the Company's distribution policy. The share price of the Ordinary Shares, whilst improving, remains at a significant discount to the Company's adjusted, fully diluted net asset value per Ordinary Share and, as a result, the Directors believe that a tender offer buy-back is an efficient method for the Company to return cash to Shareholders.

## The Tender Offer

Your Board is proposing that the Company should make a Tender Offer to purchase up to 8,668,010 Ordinary Shares (assuming no exercise of Warrants prior to the Warrant Exercise Record Date), representing approximately 1.61 per cent. of the Company's current issued ordinary share capital, at a price of 58p per Ordinary Share. This represents:

- a premium of approximately 18.4 per cent. to the closing middle market price of the Ordinary Shares of 49.0p per share on 27 August 2010 (being the last Business Day prior to the date of the Announcement); and
- a premium of approximately 13.9 per cent. to the average closing middle market price of the Ordinary Shares of 50.9p per share as derived from the London Stock Exchange for the five Business Days ended on 27 September 2010 (being the latest practicable date prior to the date of this Circular).

The Tender Offer is open to all Qualifying Shareholders on the Company's share register on the Record Date. Qualifying Shareholders may participate in the Tender Offer by tendering either all or a proportion of their Tender Offer Entitlement of Ordinary Shares such that each Qualifying Shareholder will be entitled to sell under the Tender Offer, 1 Ordinary Share for every 62 Ordinary Shares registered in his name on the Record Date, rounded down to the nearest whole number of Ordinary Shares. The Tender Offer will also present tendering Qualifying Shareholders with an opportunity to sell more than their Tender Offer Entitlement of Ordinary Shares to the extent that other Qualifying Shareholders tender less than their Tender Offer Entitlement. If the number of Ordinary Shares validly tendered exceeds 8,668,010 (assuming no exercise of Warrants prior to the Warrant Exercise Record Date) and if and to the extent that any Shareholders have tendered less than their Tender Offer Entitlement under the Tender Offer, surplus tenders will be accepted in proportion to the number of additional Ordinary Shares tendered so that the total number of Ordinary Shares purchased pursuant to the Tender Offer does not exceed 8,668,010 (assuming no exercise of Warrants prior to the Warrant Exercise Record Date). In the event that Warrants are validly exercised, the total number of Ordinary Shares purchased under the Tender Offer will increase by the number of Warrants exercised, divided by 62 and rounded down. The Ordinary Shares purchased under the Tender Offer will be cancelled.

Any Warrantholders who validly exercise their Warrants before the Warrant Exercise Record Date will be able to participate in the Tender Offer as regards the resulting Ordinary Shares to be issued following such exercise in the same manner as other Qualifying Shareholders. Further details regarding the time by which Warrantholders need to exercise their Warrants to participate in the Tender Offer and the procedures a Warrantholder will need to follow are set out below.

The Tender Offer is made on the terms and subject to the conditions set out in paragraph 2 of Part II of this document.

Shareholders who hold Ordinary Shares in certificated form may only make a tender on the accompanying Tender Form, which is personal to the Shareholder(s) named on it and may not be assigned or transferred.

Shareholders who hold Ordinary Shares in uncertificated form may only make a tender by way of an electronic tender in the form of a TTE instruction.

Warrantholders who hold Warrants in certificated form and who exercise their Warrants by the Warrant Exercise Record Date and wish to participate in the Tender Offer may only make a tender on a Tender Form for Warrantholders which is available from the Receiving Agent, further details of which are set out below, and which may not be assigned or transferred.

Warrantholders who hold Warrants in uncertificated form and who exercise their Warrants by the Warrant Exercise Record Date and wish to participate in the Tender Offer may only make a tender by way of an electronic tender in the form of a TTE instruction once the underlying Ordinary Shares have been allotted and issued by the Company and credited to their CREST account. Further details are set out below.

Unless the Board determines to vary the tender price in accordance with paragraph 10 of Part II of this Circular, a Tender Form, a Tender Form for Warrantholders and/or a TTE instruction once submitted cannot be withdrawn. To be valid, Tender Forms and/or a TTE instruction must be received by the Receiving Agent, and in the case of a TTE instruction must settle, no later than 1.00 p.m. on 22 October 2010. Tender Forms for Warrantholders must be received by the Company no later than 1.00 p.m. on 13 October 2010.

Further information relating to the Tender Offer (including the Terms and Conditions of the Tender Offer) is set out in Part II of this Circular.

#### Overseas Shareholders

The attention of Qualifying Shareholders who are citizens, residents or nationals of countries outside the UK wishing to participate in the Tender Offer is drawn to paragraph 11 of Part II of this Circular.

# **Taxation**

A summary of the taxation consequences of the Tender Offer for UK and Guernsey resident Shareholders is set out in paragraph 12 of Part II of this Circular. It should be noted that this refers to the current system of taxation. Shareholders are advised to consult their own professional advisers regarding their own tax position.

#### Notification of interests

Under section 5.1.2 of the DTR, certain substantial Shareholders are required to notify the Company and the FSA of the percentage of voting rights they hold as Shareholders or through their direct or indirect holding of financial instruments within the limits referred to in the DTR. Following the completion of the Tender Offer, the percentage of voting rights held by a Shareholder and/or a Warrantholder will change, which may give rise to an obligation on the Shareholder or Warrantholder to notify the Company and the FSA within two trading days of becoming aware (or being deemed to have become aware) of such change. If you are in any doubt as to whether you should notify the Company and the FSA or as to the form of that notification, please consult your solicitor or other professional adviser.

#### Amendment to the Warrant Instrument

On 27 September 2010, Warrantholders approved, *inter alia*, an amendment to the Warrant Instrument so as to permit the Company to purchase its own Ordinary Shares (including pursuant to the terms of the proposed Tender Offer) without first being required to seek the consent of Warrantholders to do so, as the Company would be required to so do pursuant to Listing Rule 12.4.7.

# **Extraordinary General Meeting**

The Tender Offer is being conducted in accordance with the requirements of the Law. In order to comply with these requirements, the Company is convening an Extraordinary General Meeting for 11.00 a.m. on 25 October 2010 to consider and, if thought fit, pass the Tender Offer Resolution to grant the Company the authority to undertake the Tender Offer.

The Tender Offer Resolution must be passed either (i) on a show of hands by at least 75 per cent. of those Shareholders present in person or by proxy and voting or (ii) on a poll by those Shareholders (present in person or by proxy and voting) holding 75 per cent. or more of the Ordinary Shares voted, in each case, at the Extraordinary General Meeting. The Company will not purchase Ordinary Shares pursuant to the Tender Offer unless the Tender Offer Resolution is duly passed.

# Action to be taken

# Extraordinary General Meeting

Shareholders will find enclosed with this Circular a Form of Proxy for use at the Extraordinary General Meeting. Whether or not Shareholders intend to be present at the meeting, and whether or not Shareholders intend to participate in the Tender Offer, Shareholders are requested to complete and return the Form of Proxy in accordance with the instructions printed thereon so that it arrives at PXS, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU as soon as possible and in any event so as to be received by post or by hand (during normal business hours only) not later than 11.00 a.m. on 21 October 2010. Completion and return of the Form of Proxy will not prevent Shareholders from attending and voting at the meeting should they so wish.

As an alternative to completing the enclosed Form of Proxy, CREST members can also appoint proxies by using the CREST electronic proxy appointment service and transmitting a CREST Proxy Instruction in accordance with the procedures set out in the CREST Manual so that it is received by the Registrar (under CREST participant RA10) by not later than 11.00 a.m. on 21 October 2010. The time of receipt will be taken to be the time from which the Registrar is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

#### Tender Offer

# Shareholders

The procedure for tendering Ordinary Shares depends on whether Ordinary Shares are held in certificated or uncertificated form and is summarised below:

# (a) Shares held in certificated form

Qualifying Shareholders who hold Ordinary Shares in certificated form and who wish to participate in the Tender Offer should follow the instructions on the accompanying Tender Form and return it to the Receiving Agent to arrive by no later than 1.00 p.m. on 22 October 2010. Qualifying Shareholders who hold their Ordinary Shares in certificated form should also send their share certificate(s) or other documents of title in respect of the Ordinary Shares tendered with their Tender Form to Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU. Further details of the procedure for tendering and settlement are set out in Part II of this Circular and on the accompanying Tender Form.

# (b) Shares held in uncertificated form

Qualifying Shareholders who hold their Ordinary Shares in uncertificated form (that is, in CREST) and who wish to tender all or any of their Tender Offer Entitlement should tender electronically through CREST so that the TTE instruction settles no later than 1.00 p.m. on 22 October 2010. Further details of the procedures for tendering and settlement are set out in Part II of this Circular.

Shareholders who do not wish to participate in the Tender Offer should not complete the Tender Form and will not be required to make a TTE instruction.

# Warrantholders

The procedure for Warrantholders exercising their Warrants and who wish to participate in the Tender Offer also depends on whether Warrants are held in certificated or uncertificated form and is summarised below:

## (a) Warrants held in certificated form

Warrantholders who hold Warrants in certificated form and who wish to participate in the Tender Offer need to exercise their Warrants by 1.00 p.m. on 13 October 2010, in accordance with the terms of the Warrant Instrument. At the same time as submitting their "Subscription Notice" (as defined in the Warrant Instrument) to the Company, such Warrantholders will also need to

# submit a Tender Form for Warrantholders to the Company, following the instructions on such Tender Form for Warrantholders.

A Tender Form for Warrantholders, for those Warrantholders who hold Warrants in certificated form is available from the Receiving Agent by telephone on 0871 664 0321 from within the UK or on + 44 20 8639 3399 if calling from outside the UK. Calls to the 0871 664 0321 number cost 10 pence per minute from a BT landline. Other network providers' costs may vary. Lines are open 9.00 a.m. to 5.00 p.m. (London time) Monday to Friday (except UK public holidays). Calls to the helpline from outside the UK will be charged at the applicable international rate. Different charges may apply to calls from mobile telephones and calls may be recorded and randomly monitored for security and training purposes. The helpline cannot provide advice on the merits of the Tender Offer nor give any financial, legal or tax advice.

Provided that the requirements of the Warrant Instrument are met in respect of the exercise of Warrants in certificated form (including the Company receiving value in respect of the relevant remittance), Ordinary Shares arising from their exercise will be allotted and issued by the Company prior to the Record Date, such that those Warrantholders will be registered as an ordinary shareholder of the Company at the Record Date and such that the Company will treat the Tender Form for Warrantholders in the same way as it will other Tender Forms.

## (b) Warrants held in uncertificated form

Warrantholders who hold Warrants in uncertificated form and who wish to participate in the Tender Offer need to exercise their Warrants by 1.00 p.m. on 13 October 2010, in accordance with the terms of the Warrant Instrument.

Provided that the requirements of the Warrant Instrument are met in respect of the exercise of Warrants in uncertificated form (including the Company receiving value in respect of the relevant remittance), Ordinary Shares arising from their exercise will be allotted and issued by the Company as soon as practicable after the Warrant Exercise Record Date, following which, those Warrantholders who had previously held their Warrants in uncertificated form should follow the instructions set out above as regards Qualifying Shareholders who hold their Ordinary Shares in uncertificated form, with respect to tendering all or any of their resulting holding of Ordinary Shares.

Holdings of Ordinary Shares and Warrants under the same name will be treated as separate holdings for the purposes of the application of the terms of the Tender Offer and a separate Tender Form and/or Tender Form for Warrantholders and/or TTE instruction will be required to be submitted (as well as ensuring that such Warrants are exercised prior to the Warrant Exercise Record Date) in order to tender each separate holding.

## **Further information**

The Tender Offer will be financed solely from the Company's existing cash resources.

At 27 September 2010 (being the latest practicable date prior to the date of this Circular) the issued share capital of the Company was 537,416,647 Ordinary Shares and 143,635,447 Preference Shares. In addition, 103,185,537 Warrants were outstanding, equivalent to approximately 19.20 per cent. of the Company's issued ordinary share capital. These Warrants will represent approximately 19.52 per cent. of the Company's issued ordinary share capital if the Company purchases the maximum number of Ordinary Shares pursuant to the Tender Offer (assuming no exercised Warrants prior to the Warrant Exercise Record Date) and approximately 24.07 per cent. if the maximum number of Ordinary Shares are also purchased pursuant to the existing market purchase authority (and assuming no Warrants are exercised prior to the Warrant Exercise Record Date). However, the Company will ensure that it continues to comply with Listing Rule 6.1.22 and that the Warrants will not represent more than 20 per cent. of the Company's issued ordinary share capital.

Your attention is drawn to the Details of the Tender Offer (including the Terms and Conditions of the Tender Offer) set out in Part II of this Circular.

#### Recommendation

Your Directors consider that the Tender Offer is in the best interests of Shareholders as a whole and unanimously recommend that Shareholders vote in favour of the Tender Offer Resolution as they intend to do in respect of their own holdings of Ordinary Shares.

The Directors are making no recommendation to Qualifying Shareholders in relation to participation in the Tender Offer itself. Whether or not Qualifying Shareholders decide to tender their Ordinary Shares will depend, amongst other things, on their own individual circumstances, including their own tax position. Qualifying Shareholders are recommended to consult their duly authorised independent advisers in making their own decision.

Yours sincerely

Richard Jewson

(Chairman)

# PART II

# **DETAILS OF THE TENDER OFFER**

## 1. Introduction

Qualifying Shareholders are invited to tender Ordinary Shares on the terms and subject to the conditions set out in this Circular and, in respect of Qualifying Shareholders and/or Warrantholders who hold Ordinary Shares in certificated form, either the accompanying Tender Form or a Tender Form for Warrantholders. The Company will only acquire Ordinary Shares pursuant to the Tender Offer if, inter alia, the Tender Offer Resolution is passed at the Extraordinary General Meeting.

The Board is proposing that the Company should purchase from Qualifying Shareholders up to 8,668,010 Ordinary Shares (assuming no exercise of Warrants prior to the Warrant Exercise Record Date) at a price of 58p per Ordinary Share. In the event that Warrants are validly exercised, the total number of Ordinary Shares purchased under the Tender Offer will increase by the number of Warrants exercised divided by 62 and rounded down. The Tender Offer is open to all Qualifying Shareholders on the Company's share register on the Record Date, who may participate by tendering all or a proportion of their Tender Offer Entitlement of Ordinary Shares at that price.

Each Qualifying Shareholder will be entitled to sell 1 Ordinary Share for every 62 Ordinary Shares registered in his name on the Record Date, rounded down to the nearest whole number of Ordinary Shares. Any resulting fractional entitlements will be aggregated and used to satisfy surplus tenders. The Tender Offer will also present tendering Qualifying Shareholders with an opportunity to sell more than their Tender Offer Entitlement of Ordinary Shares to the extent that other Qualifying Shareholders tender less than their Tender Offer Entitlement of Ordinary Shares. If the number of Ordinary Shares validly tendered exceeds 8,668,010 (assuming no exercise of Warrants prior to the Warrant Exercise Record Date) and if and to the extent that any Qualifying Shareholders have tendered less than their Tender Offer Entitlement, surplus tenders will be accepted in proportion to the number of additional Ordinary Shares tendered so that the total number of Ordinary Shares purchased pursuant to the Tender Offer does not exceed 8,668,010 (assuming no exercise of Warrants prior to the Warrant Exercise Record Date). The Ordinary Shares purchased under the Tender Offer will be cancelled.

Any Warrantholders who validly exercise their Warrants before the Warrant Exercise Record Date will be able to participate in the Tender Offer as regards the resulting Ordinary Shares to be issued following such exercise.

Ordinary Shares purchased pursuant to the Tender Offer will be acquired free of all liens, charges, restrictions, claims, equitable interests and encumbrances and together with all rights attaching thereto. Ordinary Shares purchased by the Company will be cancelled and will not be available for re-issue.

## 2. Terms and Conditions of the Tender Offer

The Company hereby offers to purchase Ordinary Shares from Qualifying Shareholders on and subject to the following terms and conditions:

- (a) The Tender Offer is conditional on the following (the "Conditions"):
  - (i) the passing of the Tender Offer Resolution;
  - (ii) the Tender Offer not having been terminated in accordance with paragraph 10 of this Part II prior to 11.00 a.m. on 25 October 2010; and

(iii) the Board being satisfied on reasonable grounds that the Company will, immediately after completion of the Tender Offer, satisfy the solvency test prescribed by the Law and the Board approving a certificate, signed by at least one of the Directors, to that effect.

If these Conditions are not satisfied the Tender Offer will lapse and the Company will not purchase any Ordinary Shares pursuant to the Tender Offer. The Conditions may not be waived.

- (b) Each Ordinary Share may be tendered under the Tender Offer at the Tender Price.
- (c) The Tender Offer is only available to Qualifying Shareholders on the Company's ordinary share register on the Record Date and only in respect of the number of Ordinary Shares registered in their names on that date.
- (d) Only tenders made at the Tender Price will be accepted.
- (e) Each Qualifying Shareholder will be entitled to tender under the Tender Offer in respect of Ordinary Shares registered in his name on the Record Date.
- (f) Tender Forms, Tender Forms for Warrantholders and/or tenders in CREST which have been, or are deemed to be, validly and properly completed and received by the Receiving Agent, by 1.00 p.m. on 22 October 2010 (in the case of Tender Forms and/or tenders in CREST) or by the Company, by 1.00 p.m. on 13 October 2010 (in the case of Tender Forms for Warrantholders) will become irrevocable at such time as they are received and will not be capable of being withdrawn.
- (g) The Tender Offer will close at 1.00 p.m. on 22 October 2010 and no Tender Forms for Warrantholders received after 1.00 p.m. on 13 October 2010 or Tender Forms or TTE instructions received after 1.00 p.m. on 22 October 2010 will be accepted in whole or in part, except to the extent that the Company extends the period for tendering under the Tender Offer, in which case a new date for the Tender Offer will be given. The Company reserves the right, subject to applicable legal and regulatory requirements, to extend the period for tendering under the Tender Offer at any time prior to 4.30 p.m. on 22 October 2010. Any material change to the expected timetable will be notified to Shareholders by way of an announcement through a Regulatory Information Service of London Stock Exchange. Any such extension will comply with all applicable legal and regulatory requirements including, but not limited to, the duration of such extension.
- (h) Subject to the satisfaction of the Conditions referred to in paragraph 2(a) above, Ordinary Shares successfully tendered will be purchased by the Company fully paid and free of all liens, charges, restrictions, claims, equitable interests and encumbrances and together with all rights attaching thereto.
- (i) All tenders made by Warrantholders who hold Warrants in certificated form and who wish to participate in the Tender Offer and have validly exercised their Warrants by the Warrant Exercise Record Date must be made on a Tender Form for Warrantholders duly completed in accordance with the instructions set out below and in the Tender Form for Warrantholders (which constitute part of the terms of the Tender Offer). Such tenders will only be valid if the procedures contained in this Circular and in the Tender Form for Warrantholders are complied with in full.
  - (ii) All tenders in respect of Ordinary Shares held in certificated form must be made on the accompanying Tender Form duly completed in accordance with the instructions set out below and in the Tender Form (which constitute part of the terms of the Tender Offer). Such tenders will only be valid if the procedures contained in this Circular and in the Tender Form are complied with in full.
  - (iii) All tenders in respect of Ordinary Shares held in uncertificated form (that is, in CREST) (including such Ordinary Shares issued pursuant to the valid exercise of Warrants held

in uncertificated form by the Warrant Exercise Record Date) must be made by the input and settlement of a TTE instruction in CREST in accordance with the instructions set out in this Part II and the relevant procedures in the CREST manual (which together constitute part of the terms of the Tender Offer). Such tenders will only be valid when the procedures contained in this Circular and in the relevant parts of the CREST manual are complied with in full.

- (iv) The Tender Offer and all tenders relating thereto will be governed by and construed in accordance with the laws of the England and Wales. Delivery of a Tender Form, Tender Form for Warrantholders and/or the input of a TTE instruction in CREST, as applicable, will constitute submission to the exclusive jurisdiction of the English courts.
- (j) All documents and remittances sent by or to Qualifying Shareholders will be sent at the risk of the Qualifying Shareholder concerned. If the Tender Offer does not become unconditional and lapses, share certificates and other documents of title will be returned by post to the person whose name and address (outside the Prohibited Territories) is set out in Box 1 of the Tender Form or Tender Form for Warrantholders or, if relevant, to the person whose name and address (outside the Prohibited Territories) is set out in Box 6 of the Tender Form or Tender Form for Warrantholders, in each case by no later than ten business days after the date of such lapse, or, in the case of Ordinary Shares held in uncertificated form (that is, in CREST), the Escrow Agent will provide instructions to Euroclear to transfer all such Ordinary Shares held in escrow balances by TFE instruction to the original available balances to which those Ordinary Shares relate.
- (k) If part only of a holding of Ordinary Shares is tendered pursuant to the Tender Offer, the relevant Qualifying Shareholder will be entitled to receive the following:
  - (i) if Ordinary Shares are held in certificated form a balance certificate in respect of the unsold Ordinary Shares; or
  - (ii) if Ordinary Shares are held in uncertificated form (that is, in CREST) the transfer of the unsold Ordinary Shares by the Escrow Agent by TFE instruction to the original registered holder(s) of those unsold Ordinary Shares.
- (l) Further copies of the Tender Form and copies of the Tender Form for Warrantholders may be obtained on request from Receiving Agent by telephone on 0871 664 0321 from within the UK or on + 44 20 8639 3399 if calling from outside the UK. Calls to the 0871 664 0321 number cost 10 pence per minute from a BT landline. Other network providers' costs may vary. Lines are open 9.00 a.m. to 5.00 p.m. (London time) Monday to Friday (except UK public holidays). Calls to the helpline from outside the UK will be charged at the applicable international rate. Different charges may apply to calls from mobile telephones and calls may be recorded and randomly monitored for security and training purposes. The helpline cannot provide advice on the merits of the Tender Offer nor give any financial, legal or tax advice or at either of the addresses set out on page 1 of the accompanying Tender Form. You are reminded that, if you are a CREST sponsored member, you should contact your CREST sponsor before taking any action.
- (m) The decision of the Company as to the results of the Tender Offer shall be final and binding on all Shareholders and Warrantholders.
- (n) Holdings in certificated and uncertificated form under the same name with different designations will be treated as separate shareholdings for the purposes of the application of terms of the Tender Offer and a separate Tender Form, Tender Form for Warrantholders or TTE instruction will need to be submitted in order to tender each such separate holding. In addition, where a custodian, nominee or trustee holds Ordinary Shares and/or Warrants for or on behalf of more than one beneficiary, it will need to submit a separate Tender Form,

Tender Form for Warrantholders and/or TTE instruction in order to tender for or on behalf of each such separate holding.

- (o) Subject to the satisfaction of the Conditions referred to in paragraph 2(a) above, all successfully tendered Ordinary Shares will be purchased by the Company at the Tender Price. Such Ordinary Shares will then be cancelled by the Company.
- (p) All questions as to the number of Ordinary Shares tendered, and the validity, form, eligibility (including the time of receipt) and acceptance for payment of any tender of Ordinary Shares will be determined by the Company, in its sole and absolute discretion, which determination shall be final and binding on all of the parties (except as otherwise required under applicable law).
- (q) Ordinary Shares will be purchased by the Company under the Tender Offer free of commissions and dealing charges. The maximum number of Ordinary Shares that the Company may purchase pursuant to the Tender Offer is 10,332,293 Ordinary Shares (which assumes that all outstanding Warrants are validly exercised prior to the Warrant Exercise Record Date).
- (r) The failure of any person to receive a copy of this Circular or, (i) for a person who holds his Ordinary Shares in certificated form, the personalised Tender Form or (ii) for a person who holds his Warrants in certificated form, a Tender Form for Warrantholders (if so requested), shall not invalidate any aspect of the Tender Offer. None of the Company, the Receiving Agent or any other person will incur any liability in respect of any person failing to receive this Circular and/or, (i) for a person who holds its Ordinary Shares in certificated form, the personalised Tender Form and/or (ii) for a person who holds his Warrants in certificated form, a Tender Form for Warrantholders (if so requested). Additional copies of this Circular, the Tender Form and Tender Form for Warrantholders can be obtained from the Receiving Agent.
- (s) The failure of any person to validly exercise their Warrants by the Warrant Exercise Record Date and the Company not receiving value in respect of the relevant remittance shall not invalidate any aspect of the Tender Offer. None of the Company, the Receiving Agent or any other person will incur any liability in respect of any person failing to validly exercise their Warrants by the Warrant Exercise Record Date and the Company not receiving value in respect of the relevant remittance.
- (t) The Company reserves the right to revise the Tender Price or change the maximum number of Ordinary Shares that can be tendered pursuant to the Tender Offer, based on market conditions and/or other factors, subject to compliance with applicable law and regulatory requirements. Any such revision will require, amongst other things, that new Tender Forms and/or Tender Forms for Warrantholders are despatched to Qualifying Shareholders and may, in certain circumstances, require that the period of the Tender Offer be extended.
- (u) No acknowledgement of receipt of any Tender Form, Tender Form for Warrantholders, share certificate(s), other document(s) of title and/or TTE messages (as appropriate) will be given.

# 3. Procedures for tendering Ordinary Shares

# <u>Shareholders</u>

Different procedures apply for Ordinary Shares in certificated and uncertificated form.

If you hold Ordinary Shares in certificated form, you may only tender such Ordinary Shares by completing and returning the Tender Form in accordance with the instructions set out in paragraph 3(i) below and the instructions printed thereon.

If you hold Ordinary Shares in certificated form, but under different designations, you should complete a separate Tender Form in respect of each designation. Additional Tender Forms are available upon request from the Receiving Agent.

If you hold Ordinary Shares in uncertificated form (that is, in CREST) you may only tender such Ordinary Shares by TTE instruction in accordance with the procedure set out in paragraph 3(ii) below and, if those Ordinary Shares are held under different member account IDs, you should send a separate TTE instruction for each member account ID.

# (i) Ordinary Shares held in certificated form

If you wish to participate in the Tender Offer you should complete and sign Box 4A or 4B of the accompanying Tender Form in accordance with the instructions printed on it. Tenders may only be made on the accompanying Tender Form, which is personal to the Qualifying Shareholder(s) named on it and may not be assigned or transferred. The Tender Form represents a right to tender Ordinary Shares. It is not a document of title.

If you hold Ordinary Shares in both certificated and uncertificated forms, you should complete a Tender Form for the certificated holding/s and tender your Ordinary Shares held in uncertificated form by TTE instruction in accordance with the procedure set out in paragraph 3(ii) below. In addition you should complete separate Tender Forms for Ordinary Shares held in certificated form but under different designations, Additional Tender Forms can be obtained from the Receiving Agent.

If you wish to participate in the Tender Offer the completed and signed Tender Form, together with your share certificate(s) and/or other documents of title in respect of your Ordinary Shares tendered, should be returned by post, or by hand (during normal business hours only) to Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU as soon as possible and, in any event, so as to be received not later than 1.00 p.m. on 22 October 2010. No acknowledgement of receipt of documents will be given. The instructions printed on the Tender Form shall be deemed to form part of the terms of the Tender Offer. Any Tender Form received in an envelope postmarked in a Prohibited Territory or otherwise appearing to the Company or its agents to have been sent from any such territory may be rejected as an invalid tender.

The accompanying Tender Form shows your entire registered shareholding in the Company on 27 September 2010 (being the latest practicable date prior to the date of this Circular) alongside the name and address specified in Box 1. If you buy or sell any Ordinary Shares in certificated form between 27 September 2010 and the Record Date your entitlement under the Tender Offer will be adjusted accordingly.

To accept the Tender Offer, insert in Box 3 the total number of Ordinary Shares in certificated form that you wish to tender under the Tender Offer. If no number of Ordinary Shares in certificated form is inserted in Box 3, and you have signed Box 4A or 4B, you will be deemed to have tendered your Tender Offer Entitlement. If a number greater than your entire holding of Ordinary Shares is inserted in Box 3 and you have signed Box 4A or 4B, you will be deemed to have tendered the number of Ordinary Shares representing your entire holding of Ordinary Shares in certificated form on the Record Date.

All Tender Forms are issued only to the addressees and are specific to the classes of security and the unique designated accounts printed on the Tender Forms. These personalised forms are not transferable between different (i) account holders; (ii) classes of security; or (iii) uniquely designated accounts. The Company, Kinmont and Capita Registrars accept no responsibility for any instruction that does not comply with these instructions.

# (ii) Ordinary Shares in uncertificated form (that is, in CREST)

If the Ordinary Shares that you wish to tender are in uncertificated form you should take (or procure to take) the action set out below to transfer to escrow (by means of a TTE instruction) the total number of Ordinary Shares that you wish to tender under the Tender Offer, specifying the Receiving Agent (in its capacity as a CREST participant under the participant ID referred

to below) as the escrow agent, as soon as possible and in any event so that the transfer to escrow settles not later than 1.00 p.m. on 22 October 2010.

The input and settlement of a TTE instruction in accordance with this paragraph (ii) shall constitute an offer to sell the number of Ordinary Shares at the Tender Price, by transferring such Ordinary Shares to the relevant escrow account as detailed below (an "Electronic Tender").

If you are a CREST sponsored member, you should refer to your CREST sponsor before taking any action. Your CREST sponsor will be able to confirm details of your Participant ID and the member account ID under which your Ordinary Shares are held. In addition, only your CREST sponsor will be able to send the TTE instruction to Euroclear in relation to your Ordinary Shares.

To tender Ordinary Shares in uncertificated form you should send (or, if you are a CREST sponsored member, procure that your CREST sponsor sends) a TTE instruction to Euroclear, which must be properly authenticated in accordance with Euroclear's specifications for transfers to escrow and which must contain, in addition to the other information that is required for the TTE instruction to settle in CREST, the following details:

- the ISIN for the Ordinary Shares which is: GB00B0D5V538;
- the number of Ordinary Shares to be transferred to an escrow balance;
- your Member account ID;
- your Participant ID;
- the Participant ID of the escrow agent, the Receiving Agent, in its capacity as a CREST receiving agent. This is: RA10;
- the Member account ID of the escrow agent. This is: 271880P1;
- the Corporate Action Number of the Tender Offer, which is allocated by Euroclear and is available by viewing the relevant corporate action detail, in CREST;
- the intended settlement date for the transfer to escrow. This should be as soon as possible and in any event no later than 1.00 p.m. on 22 October 2010;
- the standard delivery instruction with Priority 80; and
- contact name and telephone number inserted in the shared note field.

After settlement of the TTE instruction, you will not be able to access the Ordinary Shares the subject of such TTE instruction in CREST for any transaction or charging purposes, notwithstanding that they will be held by the Receiving Agent until they are transferred to itself, as escrow agent for the Company or the Tender Offer otherwise lapses. If the Tender Offer becomes unconditional and the relevant tender is accepted, the Receiving Agent will transfer the Ordinary Shares that are accepted by the Company to itself, as escrow agent for the Company.

You are recommended to refer to the CREST Manual published by Euroclear for further information on the CREST procedures outlined above.

You should note that Euroclear does not make available special procedures, in CREST, for any particular corporate action. Normal system timings and limitations will therefore apply in connection with a TTE instruction and its settlement. You should therefore ensure that all necessary action is taken by you (or by your CREST sponsor) to enable a TTE instruction relating to your Ordinary Shares to settle prior to 1.00 p.m. on 22 October 2010. In this

connection you are referred in particular to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

An appropriate announcement will be made if any of the details contained in this subparagraph (ii) are altered in any material respect for any reason.

Withdrawals of Electronic Tenders are not permitted once submitted.

# (iii) Deposits of Ordinary Shares into, and withdrawals of Ordinary Shares from, CREST

Normal CREST procedures (including timings) apply in relation to any Ordinary Shares that are, or are to be, converted from uncertificated to certificated form, or from certificated to uncertificated form, during the course of the Tender Offer (whether such conversion arises as a result of the Ordinary Shares or otherwise). Qualifying Shareholders who are proposing to convert any such shares are recommended to ensure that the conversion procedures are implemented in sufficient time to enable them to take all necessary steps in connection with any participation in the Tender Offer (in particular, as regards delivery of share certificates and/or other documents of title or transfers to an escrow balance as described above) prior to 1.00 p.m. on 22 October 2010.

# (iv) Share certificates and documents of title not readily available or lost

If your Ordinary Shares are in certificated form but your share certificate(s) and/or other document(s) of title is/are not readily available or are lost, the Tender Form should nevertheless be completed, signed and returned as described in sub-paragraph (i) above so as to be received not later than 1.00 p.m. on 22 October 2010 together with any share certificate(s) and/or other document(s) of title that you may have available, accompanied by a letter stating that the balance will follow and the share certificate(s) and/or other document(s) of title should be forwarded as soon as possible thereafter and, in any event, so as to arrive by not later than 1.00 p.m. on 22 October 2010.

If you have lost your share certificate(s) and/or other document(s) of title, you should write to the Registrars at Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, for a letter of indemnity in respect of the lost share certificate(s) and/or other document(s) of title that, when completed in accordance with the instructions given, should be returned by post or by hand (during normal business hours) to Capita Registrars, Corporate Actions, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU to be received no later than 1.00 p.m. on 22 October 2010.

You should note that no payment will be made until satisfactory documentation has been received as described above.

# Warrantholders

The procedure for Warrantholders exercising their Warrants and who wish to participate in the Tender Offer also depends on whether Warrants are held in certificated or uncertificated form and is summarised below:

# (i) Warrants held in certificated form

Warrantholders who hold Warrants in certificated form and who wish to participate in the Tender Offer need to exercise their Warrants by 1.00 p.m. on 13 October 2010, in accordance with the terms of the Warrant Instrument. At the same time as submitting their "Subscription Notice" (as defined in the Warrant Instrument) to the Company, such Warrantholders will also need to submit a Tender Form for Warrantholders to the Company, following the instructions on such Tender Form for Warrantholders. No acknowledgement of receipt of documents will be given. The instructions printed on the Tender Form for Warrantholders shall be deemed to form part of the terms of the Tender Offer. Any Tender Form for Warrantholders received in an envelope postmarked in a

Prohibited Territory or otherwise appearing to the Company or its agents to have been sent from any such territory may be rejected as an invalid tender

A Tender Form for Warrantholders, for those Warrantholders who hold Warrants in certificated form is available from the Receiving Agent by telephone on 0871 664 0321 from within the UK or on + 44 20 8639 3399 if calling from outside the UK. Calls to the 0871 664 0321 number cost 10 pence per minute from a BT landline. Other network providers' costs may vary. Lines are open 9.00 a.m. to 5.00 p.m. (London time) Monday to Friday (except UK public holidays). Calls to the helpline from outside the UK will be charged at the applicable international rate. Different charges may apply to calls from mobile telephones and calls may be recorded and randomly monitored for security and training purposes. The helpline cannot provide advice on the merits of the Tender Offer nor give any financial, legal or tax advice.

Provided that the requirements of the Warrant Instrument are met in respect of the exercise of Warrants in certificated form (including the Company receiving value in respect of the relevant remittance), Ordinary Shares arising from their exercise will be allotted and issued by the Company prior to the Record Date, such that those Warrantholders will be registered as an ordinary shareholder of the Company at the Record Date and such that the Company will treat the Tender Form for Warrantholders in the same way as it will other Tender Forms.

# Completing the Tender Form for Warrantholders

If you wish to participate in the Tender Offer you should complete and sign Box 4A or 4B of the Tender Form for Warrantholders in accordance with the instructions printed on it. Tenders of Ordinary Shares arising from the exercise of Warrants held in certificated form by the Warrant Record Exercise Date may only be made on the Tender Form for Warrantholders, which is personal to the Warrantholder(s) named on it and may not be assigned or transferred. The Tender Form for Warrantholders represents a right to tender Ordinary Shares. It is not a document of title.

To accept the Tender Offer in respect of such Ordinary Shares to be issued and allotted following the valid exercise of such Warrants, insert in Box 3 the total number of Ordinary Shares that you wish to tender under the Tender Offer. If no number of Ordinary Shares is inserted in Box 3, and you have signed Box 4A or 4B, you will be deemed to have tendered your Tender Offer Entitlement. If a number greater than your entire holding of Ordinary Shares is inserted in Box 3 and you have signed Box 4A or 4B, you will be deemed to have tendered the number of Ordinary Shares representing your holding of Ordinary Shares that will arise from the valid exercise of such Warrants in certificated form on the Record Date.

All Tender Forms for Warrantholders are issued only to the addressees and are specific to the classes of security and the unique designated accounts printed on the Tender Forms for Warrantholders. These personalised forms are not transferable between different (i) account holders; (ii) classes of security; or (iii) uniquely designated accounts. The Company, Kinmont and Capita Registrars accept no responsibility for any instruction that does not comply with these instructions.

If you wish to participate in the Tender Offer, no share certificate(s) and/or other document(s) of title will be issued to you in respect of your holding of Ordinary Shares until the earlier of the lapse or completion of the Tender Offer.

# (ii) Warrants held in uncertificated form

Warrantholders who hold Warrants in uncertificated form and who wish to participate in the Tender Offer need to exercise their Warrants by 1.00 p.m. on 13 October 2010, in accordance with the terms of the Warrant Instrument.

Provided that the requirements of the Warrant Instrument are met in respect of the exercise of Warrants in uncertificated form (including the Company receiving value in respect of the

relevant remittance), Ordinary Shares arising from their exercise will be allotted and issued by the Company as soon as practicable after the Warrant Exercise Record Date, following which, those Warrantholders who had previously held their Warrants in uncertificated form should follow the instructions set out above in paragraph 3(ii) as regards Qualifying Shareholders who hold their Ordinary Shares in uncertificated form, with respect to the Tender Offer.

# Miscellaneous

If the Tender Offer Resolution is not passed or the Tender Offer is terminated or void, all documents lodged pursuant to the Tender Offer will be returned promptly by post not later than five Business Days after such date or, in the case of Ordinary Shares held in uncertificated form, the escrow agent will provide instructions to Euroclear to transfer all Ordinary Shares held in escrow balances by TFE instruction to the original available balances from which those Ordinary Shares came within such time. In any of these circumstances, Tender Forms and Tender Forms for Warrantholders will cease to have any effect.

Tendering Qualifying Shareholders will not be obliged to pay brokerage fees, commissions or transfer taxes or duty in the UK on the sale of Ordinary Shares in relation to the Tender Offer.

The delivery of share certificates for Ordinary Shares and all other required documents and all remittances will be at the risk of the tendering Qualifying Shareholder.

If you are in any doubt as to the procedure for acceptance, please contact the Receiving Agent by telephone on 0871 664 0321 from within the UK or on + 44 20 8639 3399 if calling from outside the UK. Calls to the 0871 664 0321 number cost 10 pence per minute from a BT landline. Other network providers' costs may vary. Lines are open 9.00 a.m. to 5.00 p.m. (London time) Monday to Friday (except UK public holidays). Calls to the helpline from outside the UK will be charged at the applicable international rate. Different charges may apply to calls from mobile telephones and calls may be recorded and randomly monitored for security and training purposes. The helpline cannot provide advice on the merits of the Tender Offer nor give any financial, legal or tax advice. You are reminded that, if you are a CREST sponsored member, you should contact your CREST sponsor before taking any action.

#### 4. Settlement

Unless the Tender Offer Resolution is not passed or the Tender Offer becomes void or is terminated or is extended, the outcome of the Tender Offer and (if applicable) the extent to which tenders will be scaled down, will be announced by no later than 8.00 a.m. on the Business Day following the Extraordinary General Meeting. The payment of any consideration for Ordinary Shares pursuant to the Tender Offer will be made only after the relevant TTE instruction has settled or (in the case of Ordinary Shares in certificated form which are tendered) timely receipt by the Receiving Agent of share certificate(s) and/or other document(s) of title (other than in respect of Ordinary Shares issued following the valid exercise of Warrants between the date of the document and the Warrant Exercise Record Date), a properly completed and duly executed Tender Form or Tender Form for Warrantholders and any other documents required by the Tender Form or Tender Form for Warrantholders.

If any tendered Ordinary Shares are not purchased by the Company pursuant to the terms of the Tender Offer, relevant share certificate(s) evidencing any such Ordinary Shares and/or other document(s) of title will be returned or sent as promptly as practicable without expense to, but at the risk of, the tendering Qualifying Shareholder. In the case of any tendered Ordinary Shares held in uncertificated form (that is, in CREST) which are not purchased by the Company pursuant to the terms of the Tender Offer, the escrow agent will provide instructions to Euroclear to transfer all Ordinary Shares held in escrow balances by TFE instruction to the original available balances from which those Ordinary Shares came.

Settlement of the consideration to which any Qualifying Shareholder is entitled pursuant to valid tenders accepted by the Company, will be made as follows:

(i) Ordinary Shares in uncertificated form (that is, in CREST)

Where an accepted tender relates to Ordinary Shares in uncertificated form, any cash consideration will be paid by means of CREST by the Company procuring the creation of an assured payment obligation in favour of the payment banks of tendering Qualifying Shareholders in accordance with the CREST assured payment arrangements, not later than twelve Business Days after the day that the outcome of the Tender Offer is announced.

The Company reserves the right to settle all or any part of the consideration referred to in this paragraph (i), for all or any accepted tenders, in the manner referred to in paragraph (ii) below, if, for any reason, it wishes to do so.

(ii) Ordinary Shares in certificated form (including such Ordinary Shares issued following the exercise of Warrants between the date of this document and the Warrant Exercise Record Date)

Where an accepted tender relates to Ordinary Shares in certificated form, cheques for the consideration will be despatched by first class post not later than twelve Business Days after the day that the outcome of the Tender Offer is announced at the risk of the person entitled thereto. All cash payments will be made in pounds sterling by cheque drawn on a branch of a UK clearing bank.

Delivery of cash for the Ordinary Shares to be purchased by the Company pursuant to the Tender Offer will be made by the Receiving Agent. The Receiving Agent will act as agent for tendering Qualifying Shareholders for the purpose of receiving the cash and transmitting such cash to tendering Qualifying Shareholders. Under no circumstances will interest be paid on the cash to be paid by the Company or the Receiving Agent regardless of any delay in making such payment.

#### 5. Tender Form

Each Qualifying Shareholder by whom, or on whose behalf, a Tender Form is executed irrevocably undertakes, represents, warrants and agrees to and with Raven Russia, Kinmont and the Receiving Agent, for themselves and as agent for Raven Russia, so as to bind such holder and their personal or legal representatives, heirs, successors and assigns to the following effect:

- (i) that the execution of the Tender Form shall constitute an irrevocable offer to sell to the Company the total number of Ordinary Shares inserted or deemed to have been inserted in Box 3 of the Tender Form on and subject to the terms and conditions set out or referred to in this Circular and the Tender Form;
- (ii) that such Qualifying Shareholder has full power and authority to tender, sell, assign or transfer the Ordinary Shares in respect of which such irrevocable offer is accepted (together with all rights attaching thereto) and, when the same are purchased by the Company, the Company will acquire such Ordinary Shares free and clear from all liens, charges, restrictions, claims, equitable interests and encumbrances and together with all rights attaching thereto and such representation and warranty will be true in all respects at the time the Company purchases such Ordinary Shares as if it had been entered into anew at such time and shall not be extinguished by such purchase;
- (iii) that the execution of the Tender Form will, upon acceptance of such irrevocable offer, constitute the irrevocable appointment of any director of, or other person nominated by, Raven Russia as such Qualifying Shareholder's attorney and agent ("attorney"), and an irrevocable instruction to the attorney, to complete and execute all or any contracts and/or other documents at the attorney's discretion in relation to the Ordinary Shares referred to in sub-paragraph (i) above for the purchase of such shares by the Company and to do all such

- other acts and things as may in the opinion of such attorney be necessary or expedient for the purpose of, or in connection with, the Tender Offer;
- (iv) that such Qualifying Shareholder agrees to ratify and confirm each and every act or thing that may be done or effected such attorney and/or by Raven Russia or any of its directors or any person nominated by Raven Russia in the proper exercise of its or his or her powers and/or authorities hereunder;
- (v) that in respect of tendered Ordinary Shares held in certificated form, such Qualifying Shareholder will deliver to the Receiving Agent their share certificate(s) and/or other document(s) of title in respect of the Ordinary Shares referred to in sub-paragraph (i) above, or an indemnity acceptable to Raven Russia in lieu thereof, or will procure the delivery of such documents to such person as soon as possible thereafter and, in any event, before the closing of the Tender Offer;
- (vi) that the terms of this Part II shall be deemed to be incorporated in, and form part of, the Tender Form, which shall be read and construed accordingly;
- (vii) that such Qualifying Shareholder shall do all such acts and things as shall be necessary or expedient and execute any additional documents deemed by Raven Russia to be desirable to complete the purchase of the Ordinary Shares referred to in sub-paragraph (i) above and/or to perfect any of the authorities expressed to be given hereunder;
- (viii) that the execution of a Tender Form constitutes, subject to the Tender Offer becoming unconditional, irrevocable authorisations and requests if the Ordinary Shares concerned are in certificated form to the Company to procure the despatch by post of a cheque drawn in pounds sterling at a branch of a UK clearing bank for the cash consideration to which a tendering Qualifying Shareholder is entitled, at the risk of such Qualifying Shareholder, to the personal agent whose name and address outside any Prohibited Territory is set out in Box 6 of the Tender Form, or if no such name and address is set out in Box 6, to the first named holder at his registered address outside any Prohibited Territory; or
- (ix) such Qualifying Shareholder, if an Overseas Shareholder, has fully observed any applicable legal requirements and that the invitation under the Tender Offer may be made to him under the laws of the relevant jurisdiction;
- (x) such Qualifying Shareholder has not received or sent copies or originals of this document, the Tender Form or any related documents in, into or from a Prohibited Jurisdiction and has not otherwise utilised in connection with the Tender Offer, directly or indirectly, the mails or any means or instrumentality (including, without limitation, facsimile transmission, telex and telephone) of interstate or foreign commerce, or of any facility of a national securities exchange, of any Prohibited Jurisdiction;
- (xi) that the Tender Form has not been mailed or otherwise sent in, into or from any Prohibited Jurisdiction and such Qualifying Shareholder is accepting the Tender Offer from outside any Prohibited Jurisdiction;
- (xii) the despatch of a cheque to a Qualifying Shareholder as referred to in the section headed "Settlement" above, will discharge fully any obligation of the Company to pay such Shareholder the consideration to which he is entitled under the Tender Offer;
- (xiii) on execution, the Tender Form takes effect as a deed;
- (xiv) the execution of the Tender Form constitutes such Qualifying Shareholder's submission to the jurisdiction of the courts of England in relation to all matters arising out of or in connection with the Tender Offer or the Tender Form; and
- (xv) if the appointment of attorney provision under paragraph (iii) above shall be unenforceable or invalid or shall not operate so as to afford any director or officer of Raven Russia the benefit

or authority expressed to be given therein, the Qualifying Shareholder shall with all practicable speed do all such acts and things and execute all such documents that may be required to enable Raven Russia to secure the full benefits of paragraph (iii) above.

A reference in this paragraph to a holder of Ordinary Shares or a Qualifying Shareholder includes a reference to the person or persons executing the Tender Form and in the event of more than one person executing a Tender Form, the provisions of this paragraph will apply to them jointly and severally.

## 6. Tender Form for Warrantholders

Each Qualifying Shareholder by whom, or on whose behalf, a Tender Form for Warrantholders is executed irrevocably undertakes, represents, warrants and agrees to and with Raven Russia, Kinmont and the Receiving Agent, for themselves and as agent for Raven Russia, so as to bind such holder and their personal or legal representatives, heirs, successors and assigns to the following effect:

- (i) that, following the valid exercise of the Warrants to which such Ordinary Shares relate, the execution of the Tender Form for Warrantholders shall constitute an irrevocable offer to sell to the Company the total number of Ordinary Shares inserted or deemed to have been inserted in Box 3 of the Tender Form for Warrantholders on and subject to the terms and conditions set out or referred to in this Circular and the Tender Form for Warrantholders;
- (ii) that such Qualifying Shareholder will, following the valid exercise of the Warrants to which such Ordinary Shares relate, have full power and authority to tender, sell, assign or transfer the Ordinary Shares in respect of which such irrevocable offer is accepted (together with all rights attaching thereto) and, when the same are purchased by the Company, the Company will acquire such Ordinary Shares free and clear from all liens, charges, restrictions, claims, equitable interests and encumbrances and together with all rights attaching thereto and such representation and warranty will be true in all respects at the time the Company purchases such Ordinary Shares as if it had been entered into anew at such time and shall not be extinguished by such purchase;
- (iii) that the execution of the Tender Form for Warrantholders will, upon acceptance of such irrevocable offer, constitute the irrevocable appointment of any director of, or other person nominated by, Raven Russia as such Qualifying Shareholder's attorney and agent ("attorney"), and an irrevocable instruction to the attorney, to complete and execute all or any contracts and/or other documents at the attorney's discretion in relation to the Ordinary Shares referred to in sub-paragraph (i) above for the purchase of such shares by the Company and to do all such other acts and things as may in the opinion of such attorney be necessary or expedient for the purpose of, or in connection with, the Tender Offer;
- (iv) that such Qualifying Shareholder agrees to ratify and confirm each and every act or thing that may be done or effected such attorney and/or by Raven Russia or any of its directors or any person nominated by Raven Russia in the proper exercise of its or his or her powers and/or authorities hereunder;
- (v) that the terms of this Part II shall be deemed to be incorporated in, and form part of, the Tender Form for Warrantholders, which shall be read and construed accordingly;
- (vi) that such Qualifying Shareholder shall do all such acts and things as shall be necessary or expedient and execute any additional documents deemed by Raven Russia to be desirable to complete the purchase of the Ordinary Shares referred to in sub-paragraph (i) above and/or to perfect any of the authorities expressed to be given hereunder;
- (vii) that the execution of a Tender Form for Warrantholders constitutes, subject to the Tender Offer becoming unconditional, irrevocable authorisations and requests if the Ordinary Shares concerned are in certificated form to the Company to procure the despatch by post of a cheque

drawn in pounds sterling at a branch of a UK clearing bank for the cash consideration to which a tendering Qualifying Shareholder is entitled, at the risk of such Qualifying Shareholder, to the personal agent whose name and address outside any Prohibited Territory is set out in Box 6 of the Tender Form for Warrantholders, or if no such name and address is set out in Box 6, to the first named holder at his registered address outside any Prohibited Territory; or

- (viii) such Qualifying Shareholder, if an Overseas Shareholder, has fully observed any applicable legal requirements and that the invitation under the Tender Offer may be made to him under the laws of the relevant jurisdiction;
- (ix) such Qualifying Shareholder has not received or sent copies or originals of this document, the Tender Form for Warrantholders or any related documents in, into or from a Prohibited Jurisdiction and has not otherwise utilised in connection with the Tender Offer, directly or indirectly, the mails or any means or instrumentality (including, without limitation, facsimile transmission, telex and telephone) of interstate or foreign commerce, or of any facility of a national securities exchange, of any Prohibited Jurisdiction;
- (x) that the Tender Form for Warrantholders has not been mailed or otherwise sent in, into or from any Prohibited Jurisdiction and such Qualifying Shareholder is accepting the Tender Offer from outside any Prohibited Jurisdiction;
- (xi) the despatch of a cheque to a Qualifying Shareholder as referred to in the section headed "Settlement" above, will discharge fully any obligation of the Company to pay such Shareholder the consideration to which he is entitled under the Tender Offer;
- (xii) on execution, the Tender Form for Warrantholders takes effect as a deed;
- (xiii) the execution of the Tender Form for Warrantholders constitutes such Qualifying Shareholder's submission to the jurisdiction of the courts of England in relation to all matters arising out of or in connection with the Tender Offer or the Tender Form; and
- (xiv) if the appointment of attorney provision under paragraph (iii) above shall be unenforceable or invalid or shall not operate so as to afford any director or officer of Raven Russia the benefit or authority expressed to be given therein, the Qualifying Shareholder shall with all practicable speed do all such acts and things and execute all such documents that may be required to enable Raven Russia to secure the full benefits of paragraph (iii) above.

A reference in this paragraph to a holder of Ordinary Shares or a Qualifying Shareholder includes a reference to the person or persons executing the Tender Form for Warrantholders and in the event of more than one person executing a Tender Form for Warrantholders, the provisions of this paragraph will apply to them jointly and severally.

# 7. Electronic Tenders

Each Qualifying Shareholder by whom, or on whose behalf, an electronic tender is made irrevocably undertakes, represents, warrants and agrees to and with Raven Russia, Kinmont and the Receiving Agent, for themselves and as agent for Raven Russia, so as to bind such holder and their personal or legal representatives, heirs, successors and assigns to the following effect:

- (i) the input of the TTE Instruction shall constitute an irrevocable offer to sell to Raven Russia such number of Ordinary Shares as are specified in the TTE Instruction or deemed to be tendered, in each case, on and subject to the terms and conditions set out or referred to in this document;
- (ii) such Qualifying Shareholder has full power and authority to tender, sell, assign or transfer the Ordinary Shares in respect of which such irrevocable offer is accepted (together with all rights attaching thereto) and, when the same are purchased by the Company, the Company will acquire such Ordinary Shares free and clear from all liens, charges, restrictions, claims, equitable interests and encumbrances and together with all rights attaching thereto and such

- representation and warranty will be true in all respects at the time the Company purchases such Ordinary Shares as if it had been entered into anew at such time and shall not be extinguished by such purchase;
- (iii) the input of the TTE Instruction will, subject to the Tender Offer becoming unconditional, constitute the irrevocable appointment of any director of, or other person nominated by, Raven Russia, as such Qualifying Shareholder's attorney and agent ("attorney"), and an irrevocable instruction to the attorney to complete and execute all or any contracts and/or any other documents or input any instructions into Euroclear at the attorney's discretion in relation to the Ordinary Shares referred to in paragraph (i) above for the purchase of such shares by the Company and to deliver any documents or input any instructions into Euroclear relating to such Ordinary Shares, for registration within six months of the Tender Offer becoming unconditional and to do all such other acts and things as may in the opinion of such attorney be necessary or expedient for the purpose of, or in connection with, the Tender Offer;
- (iv) such Qualifying Shareholder agrees to ratify and confirm each and every act or thing which may be done or effected by such attorney and/or by Raven Russia or any of its directors or any person nominated by Raven Russia in the proper exercise of its or his or her powers and/or authorities hereunder;
- (v) the input of a TTE Instruction will constitute agreement by such Qualifying Shareholder that any purchase from that Qualifying Shareholder of Ordinary Shares by Raven Russia pursuant to the Tender Offer will be subject to the Rules of the London Stock Exchange;
- (vi) such Qualifying Shareholder shall do all such acts and things as shall be necessary or expedient and execute any additional documents deemed by Raven Russia to be desirable to complete the purchase of the Ordinary Shares referred to in paragraph (i) above and/or to perfect any of the authorities expressed to be given hereunder;
- (vii) such Qualifying Shareholder, if an Overseas Shareholder, has fully observed any applicable legal requirements and that the invitation under the Tender Offer may be made to him under the laws of the relevant jurisdiction;
- (viii) such Qualifying Shareholder has not received or sent copies or originals of this document, the Tender Form or any related documents in, into or from any Prohibited Jurisdiction and has not otherwise utilised in connection with the Tender Offer, directly or indirectly, the mails or any means or instrumentality (including, without limitation, facsimile transmission, telex and telephone) of interstate or foreign commerce, or of any facility of a national securities exchange, of any Prohibited Jurisdiction at the time of the input of and settlement of the relevant TTE Instruction(s); that the TTE Instruction has not been sent from any Prohibited Jurisdiction, and such Qualifying Shareholder is accepting the Tender Offer from outside any Prohibited Jurisdiction;
- (ix) the input of a CREST payment in favour of such Qualifying Shareholder's payment bank in accordance with the CREST payment arrangements as referred to in the section headed "Settlement" above will discharge fully any obligation of Raven Russia to pay to such Shareholder the consideration to which he is entitled under the Tender Offer:
- (x) the input of the TTE Instruction constitutes such Qualifying Shareholder's submission to the jurisdiction of the courts of England in relation to all matters arising out of or in connection with the Tender Offer;
- (xi) if, for any reason, any Ordinary Shares in respect of which a TTE Instruction has been made are, prior to 22 October 2010, converted into certificated form, the electronic tender in respect of such Ordinary Shares shall cease to be valid and the Qualifying Shareholder will need to comply with the procedures for tendering Ordinary Shares in certificated form as set out above in respect of the Ordinary Shares so converted, if he wishes to make a valid tender of such Ordinary Shares pursuant to the Tender Offer; and

(xii) if the appointment of attorney provision under paragraph (iii) above shall be unenforceable or invalid or shall not operate so as to afford any director or officer of Raven Russia the benefit or authority expressed to be given therein, the Qualifying Shareholder shall with all practicable speed do all such acts and things and execute all such documents that may be required to enable Raven Russia to secure the full benefits of paragraph (iii) above.

# 8. Invalid tenders

Raven Russia reserves the absolute right to inspect (either itself or through its agents) all Tender Forms and all Tender Forms for Warrantholders, and may consider void and reject any tender that does not in the sole judgment of Raven Russia meet the requirements of the Tender Offer. None of Raven Russia, the Receiving Agent or any other person will be under any duty to give notification of any defects or irregularities in tenders or incur any liability for failure to give any such notification. Raven Russia reserves the right, in its sole discretion, to treat as valid in whole or in part any Tender Form and/or Tender Form for Warrantholders that is not entirely in order or (where required) that is not accompanied by the relevant share certificate(s) and/or other document(s) of title. In that event, however, the consideration under the Tender Offer will only be dispatched when the Tender Form and/or Tender Form for Warrantholders is entirely in order, when the relevant TTE instruction has been settled or (as the case may be) the relevant share certificate(s) and/or other documents of title or indemnities satisfactory to Raven Russia has/have been received.

- (i) All tenders received in respect of Ordinary Shares in issue at the Record Date held in certificated form must be made on a Tender Form delivered to the Receiving Agent so as to be received by 1.00 p.m. on 22 October 2010.
- (ii) A Tender Form which is received in respect of Ordinary Shares held in uncertificated form will not constitute a valid tender and will be disregarded. Holders of Ordinary Shares in uncertificated form who wish to tender any such Ordinary Shares should note that a TTE Instruction submitted will only be a valid tender as at 22 October 2010, if it has settled on or before 1.00 p.m. on that date.
- (iii) Warrantholders will not be capable of participating in the Tender Offer in respect of Warrants exercised after the Warrant Exercise Record Date.

# 9. Closing Date and right to extend

The Tender Offer will close at 1.00 p.m. on 22 October 2010 (the "Closing Date") and no tenders that are received after that time will be accepted unless Raven Russia, in its sole and absolute discretion, shall have extended the period during which the Tender Offer is open, in which event the term "Closing Date" shall mean the latest time and date at which the Tender Offer, as so extended by Raven Russia, shall close. Raven Russia shall notify the Receiving Agent of any extension of the Closing Date by oral or written notice and shall notify holders of Ordinary Shares of such extension by public announcement not later than 8.30 a.m. on the Business Day following the day on which the Extraordinary General Meeting is held.

## 10. Right to terminate or amend the Tender Offer

- (i) If at any time prior to 11.00 a.m. on 25 October 2010:
  - (i) the Board in its absolute discretion concludes that the Tender Offer would no longer be in the best interests of the Company and/or Shareholders as a whole; or
  - (ii) there shall occur any change in the national or international, financial, economic, political or market conditions; or
  - (iii) there shall occur any change in the financial position or prospects and/or circumstances of the Company (including, without limitation, in relation to the distributable profits of the Company),

- which, in respect of (ii) and (iii) above, in the opinion of Raven Russia (acting in its absolute discretion), renders the Tender Offer temporarily or permanently impractical or inadvisable (taking into account the background to and reasons for the Tender Offer), the Company shall be entitled to determine that either the Tender Offer is terminated and that no Ordinary Shares tendered under the Tender Offer shall be acquired. If any such determination is made, the Company shall, as soon as practicable thereafter, announce the same through a Regulatory Information Service of London Stock Exchange and notify Shareholders in writing.
- If at any time prior to the Closing Date there shall occur an increase in the market price of an Ordinary Share from 50.9p, (which is the average closing middle market price of an Ordinary Share for the five Business Days ended on 27 September 2010, being the latest practicable date prior to the date of this Circular) which, in the opinion of Raven Russia (acting in its absolute discretion), renders the Tender Price less attractive to Shareholders, Raven Russia shall be entitled to determine either that the Tender Offer is terminated and that no Ordinary Shares tendered under the Tender Offer shall be acquired or that the price per Ordinary Share, at the sole discretion of Raven Russia, be increased up to an amount equal to no more than 10 per cent. above the average of the closing middle market quotations for the Ordinary Shares as derived from the London Stock Exchange for the five dealings days immediately preceding the day on which the Company buys back the Ordinary Shares so concerned. If the Tender Price is increased the ratio of the terms of the Tender Offer shall be amended so that the consideration payable to a Shareholder pursuant to the Tender Offer will, so far as practicable, remain the same or increase. Unless Raven Russia specifies otherwise, all tenders will remain valid if the terms of the Tender Offer are amended to increase the Tender Price per Ordinary Share. The benefit of any increase to the tender price per Ordinary Share pursuant to the Tender Offer will be made available to all Qualifying Shareholders whose tenders have been accepted at the original tender price of 58p per Ordinary Share. If it is determined that the Tender Offer is terminated, it shall cease and determine absolutely and Raven Russia shall, as soon as practicable thereafter, notify Shareholders in writing. If any such determination to increase the tender price per Ordinary Share is made, Raven Russia shall, as soon as practicable thereafter, notify Shareholders in writing.

# 11. Overseas Shareholders

- The making of the Tender Offer in, or to certain persons who are citizens or nationals of, or resident in, jurisdictions outside the United Kingdom and Guernsey or custodians, nominees or trustees for persons who are citizens or nationals of, or residents in, jurisdictions outside the United Kingdom and Guernsey, may be affected or prohibited by the laws of the relevant overseas jurisdiction. Shareholders who are Overseas Shareholders should inform themselves about and observe any applicable legal requirements. It is the responsibility of any such Shareholder wishing to tender Ordinary Shares to satisfy himself as to the full observance of the laws of the relevant jurisdiction in connection therewith, including the obtaining of any governmental, exchange control or other consents that may be required, the compliance with other necessary formalities and the payment of any issue, transfer or other taxes due in such jurisdiction. If you are in any doubt about your position, you should consult your professional adviser in the relevant jurisdiction. Any such Shareholder will be responsible for payment of any such issue, transfer or other taxes or other requisite payments due by whomsoever payable and Kinmont and Raven Russia and any person acting on either's behalf shall be entitled to be fully indemnified and held harmless by such Shareholder for any such issue, transfer or other taxes as such person may be required to pay. No steps have been taken to register or qualify the Tender Offer or authorise the extending of this Tender Offer or the distribution of the Circular or any accompanying personalised Tender Form or Tender Form for Warrantholders and any related documents in any territory outside the United Kingdom.
- (ii) In particular, the Tender Offer is not being made directly or indirectly in or into, or by use of the mails of, or by any means or instrumentality of interstate or foreign commerce of, or any

facilities of a national securities exchange of any Prohibited Territory. This includes, but is not limited to, facsimile transmission, telex and telephone. Copies of this Circular, the Tender Form, the Tender Form for Warrantholders and any related documents are not being mailed or otherwise distributed or sent in or into any Prohibited Territory, including to Shareholders and/or Warrantholders with registered addresses in these jurisdictions or to persons whom Raven Russia knows to be trustees, nominees or custodians holding Ordinary Shares and/or Warrants for such persons. Persons receiving such documents (including, without limitation trustees, nominees or custodians) must not distribute or send them in or into any Prohibited Territory or use such mails or any such means or instrumentality for any purpose directly or indirectly in connection with the Tender Offer, and so doing may invalidate any purported tender pursuant to the Tender Offer. Persons wishing to tender pursuant to the Tender Offer must not use such mails or any such means or instrumentality for any purpose directly or indirectly related to any tender pursuant to the Tender Offer. Envelopes containing Tender Form(s) and/or Tender Form(s) for Warrantholders should not be postmarked in any of the Prohibited Territories or otherwise despatched from any of the Prohibited Territories, and all acceptors must provide addresses outside the Prohibited Territories for the remittance of cash, or for the return of Tender Form(s), and/or Tender Form(s) for Warrantholders share certificates and/or other document(s) of title.

- (iii) The provisions of this paragraph 11 and/or any other terms of the Tender Offer relating to Overseas Shareholders may be waived, varied or modified as regards a specific Shareholder or on a general basis by Raven Russia in its absolute discretion, but only if the Company is satisfied that such waiver, variation or modification will not constitute or give rise to breach of applicable securities or other laws. Subject to this, the provisions of this paragraph 11 supersede any terms of the Tender Offer inconsistent herewith. References in this paragraph 11 to a Shareholder shall include references to the persons executing a Tender Form and/or Tender Form for Warrantholders and, in the event of more than one person executing a Tender Form and/or Tender Form for Warrantholders, the provisions of this paragraph 11 shall apply to them jointly and severally.
- (iv) A Shareholder will be deemed not to have offered Ordinary Shares pursuant to the Tender Offer if (i) such Shareholder is unable to make the representations and warranties set out in paragraphs 5, 6 or 7 above (as appropriate); or (ii) such Shareholder completes a Tender Form and/or a Tender Form for Warrantholders with an address in any of the Prohibited Territories or has a registered address in any of the Prohibited Territories and in either case such Shareholder does not insert on a Tender Form and/or a Tender Form for Warrantholders the name and address of the person or agent outside of any of the Prohibited Territories to whom he wishes the consideration to which he is entitled under the Tender Offer to be sent, subject to the provisions of this paragraph and applicable law; or (iii) such Shareholder inserts on a Tender Form and/or a Tender Form for Warrantholders the name and address of the person or agent in any of the Prohibited Territories to whom he wishes the consideration to which such Shareholder is entitled under the Tender Offer to be sent; or (iv) the Tender Form and/or Tender Form for Warrantholders received from him is in an envelope postmarked in, or which otherwise appears to the Company or its agents to have been sent from any of the Prohibited Territories. The Company reserves the right, in its absolute discretion, to investigate in relation to any acceptance, whether the representations and warranties set out in paragraphs 5, 6 or 7 above (as appropriate) and given by any Shareholder are correct and, if such investigation is undertaken and as a result the Company determines (for any reason) that such representation and warranty is not correct, such acceptance shall not be valid.
- (v) If, in connection with making the Tender Offer, notwithstanding the restrictions described above, any person (including, without limitation, custodians, nominees and trustees), whether pursuant to a contractual or legal obligation or otherwise, forwards this Circular, any accompanying personalised Tender Form, any Tender Form for Warrantholders or any related documents in, into or from any of the Prohibited Territories, such person should:

- (i) inform the recipient of such fact;
- (ii) explain to the recipient that such action may invalidate any purported acceptance by the recipient; and
- (iii) draw the attention of the recipient to this paragraph 11 headed "Overseas Shareholders".

#### 12. Taxation

The following information, which relates only to UK and Guernsey, is applicable to the Company and to persons who are resident or ordinarily resident in the UK or resident in Guernsey and who hold Ordinary Shares as investments. It is based on the law and practice currently in force in the UK and Guernsey.

The information is not exhaustive and, if any Shareholder is in any doubt as to his taxation position, he should consult his professional adviser without delay. Shareholders should note that tax law and its interpretation can change and that, in particular, the levels and bases of, and reliefs from, taxation may change and such changes may alter the benefits of investment in the Company. These comments do not apply to certain classes of shareholders, such as dealers in securities, insurance companies, collective investment schemes and shareholders who have, or are deemed to have, acquired their shares by reason of, or in connection with, an office or employment.

# Guernsey taxation

# The Company

The States of Guernsey abolished exempt status for the majority of companies with effect from January 2008 and has introduced a zero rate of tax for companies carrying on all but a few specified types of activity. However, certain investment companies were not classified by the European Union Code of Conduct Group as being harmful, such continue to be able to apply for exempt status for Guernsey tax purposes after 31 December 2007.

The Company has applied for, and has been granted, exempt status for Guernsey tax purposes for 2010. It is able to apply annually for exempt status, which should be granted as long as it continues to meet the criteria set out in the relevant Ordinance (the Income Tax (Exempt Bodies)(Guernsey) Ordinance 1989, as amended).

As an exempt company, Raven Russia is not considered resident in Guernsey for Guernsey income tax purposes. It is therefore only taxable in Guernsey on local income, excluding bank deposit interest. It is not anticipated that any income other than bank interest will arise in Guernsey and therefore the Company is not expected to incur any liability to Guernsey tax.

Guernsey does not levy taxes upon capital inheritances, capital gains, gifts, sales or turnover, nor are there any estate duties, save for a small ad valorem fee for the grant of probate or letters of administration. No stamp duty is chargeable in Guernsey on the issue, transfer or redemption of shares.

The purchase of the Company's own shares is considered a capital transaction for tax purposes and not subject to Guernsey tax. As the Company is tax exempt it will not be considered as a deemed distribution event and therefore not subject to Guernsey tax reporting and/or withholding taxes.

## Shareholders

Guernsey and non-Guernsey resident Shareholders should receive any payment for their Ordinary Shares without deduction of Guernsey income tax and without incurring a Guernsey income tax liability. However, for Shareholders resident in Guernsey, Alderney or Herm there is an anti avoidance provision that could apply if the Director of Income Tax believes that the purchase of their Ordinary Shares by the Company includes an element of income from any underlying source.

This income element would then be assessable on the individual. No withholding obligation for the Company would apply in this respect.

## UK taxation

# The Company

It is the intention of the Directors to conduct the affairs of the Company so that the central management and control of the Company is not exercised in the United Kingdom and so that the Company does not carry out any trade in the United Kingdom (whether or not through a permanent establishment situated there). On this basis, the Company should not be liable for United Kingdom taxation on its profits and gains other than certain profits or gains deriving from a United Kingdom source.

# **UK Shareholders**

Any excess of the sale proceeds received by UK resident or ordinarily resident shareholders on disposal of their Ordinary Shares over the originally subscribed capital for the Ordinary Shares in question will be treated as a distribution for UK tax purposes. The tax treatment of this distribution will be as set out below under "Taxation of dividends."

It should be noted that the amount of the distribution for these purposes is computed by reference to the originally subscribed capital for the Ordinary Shares in question, not the acquisition cost for the relevant shareholder. In practice, given that the Company has issued shares a number of different times and at different issue prices, it is likely to be extremely difficult, if not impossible, to ascertain the capital attributable to the Ordinary Shares being acquired by the Company. In such circumstances, HMRC may accept any reasonable basis of calculation, such as averaging.

The sale of Ordinary Shares to the Company will also be a disposal for the purposes of capital gains tax or corporation tax on capital gains. For individual shareholders, the amount taxable as a dividend is excluded from the computation of the capital gain. Any remaining gain is taxable as described under "Taxation of chargeable gains" below.

For corporate shareholders, the position with regard to capital gains is more complex, particularly in the context of the recently introduced exemption for foreign dividends. As such corporate shareholders should take their own advice regarding the capital gains implications of the sale of Ordinary Shares to the Company, but broadly, where the amount treated as a distribution is taxable, this amount should be excluded from the computation of the capital gain, but where it is exempt, the distribution should be included in disposal proceeds for the purposes of the computation of the capital gain.

#### Taxation of dividends

Shareholders who are resident in the United Kingdom for tax purposes may, depending on their circumstances, be liable to UK income tax or corporation tax in respect of dividends paid by the Company (including dividends paid in relation to Preference Shares) whether directly or by way of reinvestment of income. For shareholders who are individuals and who are not taxable on the remittance basis, income tax will generally be charged at the rate of 10 per cent. or 32.5 per cent. or 42.5 per cent. (the 32.5 per cent. tax rate applies if the individual is a higher rate tax payer and the 42.5 per cent. tax rate applies if the individual has other taxable income in excess of £150,000 per annum). Where a taxpayer has other taxable income of less than £150,000, the receipt of a dividend may result in his total taxable income exceeding the £150,000 threshold. In that event, the dividend will be taxed partly at 32.5 per cent. (up to the £150,000 income threshold) and partly at 42.5 per cent. (on the excess above the £150,000 threshold). Any dividend (including on Preference Shares) will carry a tax credit equal to one ninth of the dividend, provided that the individual's interest in the Company is less than 10 per cent.

For corporate shareholders, the tax treatment of dividends paid by the Company (including in respect of Preference Shares) will depend upon the size of the recipient company. Certain small

companies will be taxable at their marginal rate of corporation tax on all dividends received from the Company. A tax credit is generally given for any tax withheld at source. In addition, a tax credit should also be given for any underlying tax (that is, tax paid on the profits out of which the dividend was paid), provided the relevant corporate shareholder controls at least 10 per cent. of the voting rights in the Company and certain detailed conditions are satisfied. Any corporate shareholder which is not small will generally be exempt from corporation tax on the dividend. Corporate shareholders should seek their own separate advice as to whether they are a small company for these purposes.

Individuals who are taxable on the remittance basis should seek their own advice in relation to the tax treatment of dividends paid by the Company.

# Taxation of chargeable gains

In the case of those shareholders who are individuals or otherwise not within the charge to corporation tax, capital gains tax may be payable on any chargeable gain arising upon a disposal of Ordinary Shares, Preference Shares or Warrants. Any such gain may be subject to tax at a rate of 28 per cent. subject to the availability of relevant reliefs and exemptions. Individual shareholders are not subject to tax on chargeable gains up to the annual exempt amount. For the 2010/2011 tax year this is £10,100.

Shareholders within the charge to UK corporation tax may be subject to corporation tax on chargeable gains in respect of any gain arising on a disposal of Ordinary Shares, Preference Shares or Warrants. Indexation allowance may apply to reduce any chargeable gain arising on a disposal of the Ordinary Shares or Preference Shares but will not create or increase an allowable loss.

## Offshore funds

The Company should not be regarded as a mutual fund for the purposes of Schedule 2 Finance Act 2009. On this basis a shareholding in the Company should not be regarded as a material interest in an offshore fund for tax purposes.

# Transactions in securities

The attention of investors is drawn to Section 684 of the Income Tax Act 2007 (for individuals) and Section 731 of the Corporation Taxes Act 2010 (for companies) under which HM Revenue & Customs may seek to cancel tax advantages from certain transactions in securities.

# Non-UK Shareholders

Shareholders who are not resident or ordinarily resident (or temporarily non resident) in the United Kingdom and do not carry on a trade, profession or vocation through a branch, agency or other form of permanent establishment in the United Kingdom with which Ordinary Shares, Preference Shares or Warrants are connected will not normally be liable to United Kingdom taxation on capital gains arising on the sale or other disposal of Ordinary Shares, Preference Shares or Warrants. However, non-UK Shareholders will need to take specific professional advice about their individual tax position.

# Raven Russia Limited

(A company incorporated in Guernsey under the Companies (Guernsey) Law 2008, as amended, with registered no. 43371)

# **Notice of Extraordinary General Meeting**

NOTICE IS HEREBY GIVEN that an Extraordinary General Meeting of Raven Russia Limited (the "Company") will be held at 1 Le Truchot, St. Peter Port, Guernsey, GY1 6EH on 25 October 2010 at 11.00 a.m. for the purpose of considering and, if thought fit, passing the following resolution, which will be proposed as a special resolution:

# Special Resolution

- 1. To authorise the Company, in addition to (and not in substitution for) the existing authority granted at the Annual General Meeting of the Company held on 16 April 2010 authorising the Company to make market acquisitions (as defined in section 316 of the Companies (Guernsey) Law, 2008 (the "Law")) of up to 100,000,000 ordinary shares of 1p each in the capital of the Company ("Ordinary Shares"), pursuant to Article 10.1 of the articles of incorporation of the Company (the "Articles") and in accordance with section 315 of the Law to make market acquisitions (as defined in section 316 of the Law) of Ordinary Shares pursuant to tenders made in relation to the Tender Offer (as defined in the circular to shareholders of the Company dated 29 September 2010) provided that:
  - (a) the maximum aggregate number of Ordinary Shares hereby authorised to be purchased is 10,332,293;
  - (b) the minimum price (exclusive of expenses) which may be paid for an Ordinary Share pursuant to this authority shall be 1p;
  - (c) the maximum price (exclusive of expenses) which may be paid for an Ordinary Share pursuant to this authority shall be the greater of 58p and an amount equal to not more than 10 per cent. above the average of the closing middle market quotations for the Ordinary Shares as derived from London Stock Exchange plc for the five dealing days immediately preceding the day on which the Company buys back the Ordinary Shares concerned; and
  - (d) unless previously revoked or varied, the authority hereby conferred shall expire on the date which is 18 months from the date of passing this resolution and that the Company may, prior to such expiry, enter into a contract or contracts to purchase Ordinary Shares under the authority hereby conferred and may make purchase(s) of Ordinary Shares in pursuance of any such contract or contracts.

Dated 29 September 2010 Registered Office 1 Le Truchot St. Peter Port Guernsey GY1 6EH BY ORDER OF THE BOARD Benn Garnham Secretary

#### Notes:

- 1. A member entitled to attend and vote at the Meeting convened by the above Notice is entitled to appoint one or more proxies to attend and, on a poll, vote instead of him or her, A proxy need not be a member of the Company.
- 2. To appoint a proxy you may:
  - (a) use the Form of Proxy enclosed with this Notice of Extraordinary General Meeting, To be valid, the Form of Proxy, together with the power of attorney or other authority (if any) under which it is signed or a notarially

certified or office copy of the same, must be received by post or (during normal business hours only) by hand at PXS, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU in each case no later than 11.00 a.m. on 21 October 2010; or

(b) if you hold your shares in uncertificated form, use the CREST electronic proxy appointment service as described in Note 4 below.

Completion of the Form of Proxy or the appointment of a proxy electronically through CREST will not prevent a member from attending and voting in person.

- 3. The Company, pursuant to the Articles, specifies that only those members entered on the register of members of the Company as at 11.00 a.m. on 23 October 2010 shall be entitled to attend or vote at the meeting in respect of shares registered in their name at that time. Changes to entries on the register after 11.00 a.m. on 23 October 2010 shall be disregarded in determining the rights of any person to attend or vote at the meeting.
- 4. In the case of joint holders, the vote of the senior holder who tenders a vote whether in person or by proxy shall be accepted to the exclusion of the votes of the other joint holders and, for this purpose, seniority shall be determined by the order in which the names stand in the register of members of the Company in respect of the relevant joint holding.

CREST members who wish to appoint a proxy or proxies by utilising the CREST electronic proxy appointment service may do so for the Extraordinary General Meeting and any adjournment(s) thereof by utilising the procedures described in the CREST Manual. CREST personal members or other CREST sponsored members, and those CREST members who have appointed (a) voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.

In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland's specifications and must contain the information required for such instructions, as described in the CREST Manual (www.euroclear.com/CREST). The message must be transmitted so as to be received by the issuer's agent (ID RA10), by 11.00 a.m. on 21 October 2010. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

CREST members and, where applicable, their CREST sponsors or voting service providers should note that Euroclear UK & Ireland does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed (a) voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001 (as amended). Please refer to the CREST Manual at www.euroclear.com/CREST.

